



## NEWSLETTER

Number 1 April 2009

Editorial:

### A new year with new possibilities

First and foremost. Happy Easter to you all. Many of you who receive this newsletter around the world now have a few days of well deserved holiday to look forward to!

Financial crisis and recession struck quickly in the autumn. From one month that was characterized by growth and optimism it turned to the great crisis the following month. It hit almost all industry but the automobile industry was hit first and most severe. Today, most of us experience a slow down, and important parts of the economy have unfortunately suffered.

Easter also creates the possibility to summarize the first quarter of 2009. EdmoLift had a record year in 2008 and did not feel an impact of the crisis last year. However, in January we began to feel the slowdown in our various markets.

#### The crisis also creates opportunities

The crisis does not mean that we will cut actions and business. On the contrary, we really work to move our positions forward in a number of areas. We will spend extra resources on various forms of customer support, particularly to make it as easy as possible for you to do business with us.

Lift tables are something of a universal solution for problems within the material handling industry and beyond. The term covers both custom built lift tables for a wide range of applications and hard-standard lift tables manufactured in large series. There are still many needs in these times of crisis!

We will look at extending our stainless steel range and what we can do in the field of elevators as part of standard changes underway in EN 1570, which in future will include low speed elevators.

You see – our development journey continues!

Have a fantastic good Easter and a wonderful time off!



Anders Wahlqvist  
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### Mobile work platforms

EdmoLift, in cooperation with the firm Sala Kaross has developed a work platform for maintenance work at Arlanda airport. The solution consists of a 4x2,5 meter high telescopic platform installed on a lifting table (TXD 4000) from EdmoLift, which is mounted on a truck. Sala Kaross has designed the platform and

was responsible for the installation of lifting the table on the truck. The objective is to create a stable work platform for servicing and maintenance of aircraft engines. The solution that was delivered late autumn 2008 is a good example of lifting table solutions in new applications.

### Hispack 2009

The ultimate in Packaging and POS material Hispack will be taking place in Barcelona between 11 and 15 May 2009. Offering the best packaging solutions on the market, Hispack is a must for every industrial and consumer sector. The leading packaging and POS materials trade show in Spain and one of the top four in Europe will be bringing together more than 650 companies, occupying an area of 45000m<sup>2</sup> in the Gran Via exhibition center.

Hispack are expecting over 60,000 visitors as a result of holding Hispack alongside BTA.

<http://www.hispack.com>

EdmoLift will be represented by their distributor Schmalz S.A.



**Do you want to know the latest in the lift sector?**

**Sign up for our newsletter at:**

**[www.edmolift.com](http://www.edmolift.com)**



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## New people in key positions



**Jan Eriksson** Quality Manager

**Previously had work experience / job?** 24 years at BT / Toyota Truck Manufacture of which 22 years on Hand Truck manufacturing. I have worked as NC-operator, repairer, project manager, quality issues and analysis directly with Toyota.

**Duties at EdmoLift?** Responsible for total quality. Interacting with suppliers on quality issues, internally at EdmoLift and transport quality problems.

**When not working, what do you do then?**

Right now almost all my free time is designing and planning my new house. Otherwise it is camping in our caravan in the summer. I love to get into a small boat and fish with the kids. Cooking is a great interest. A barbecue and a good Alsace wine makes my day.

**First impression of EdmoLift and the lift table business?**

It's in some ways the same business where I come from but of course there is a difference in a Toyota company and EdmoLift. But one day I know that we will reach the same level. EdmoLift is a very nice company with a real family spirit in the whole organization.

**Hans Skoog** Web designer

**Previously had work experience / job?** My last employer Svenska SignSys was one of Sweden's leading distributor of digital signage, during my employment I was responsible for the development of web pages, media content, software, internet-based services and animations to our various media players. I have also been self-employed in services in web development, logo design and other marketing materials.

**Duties at EdmoLift?** Improve communication on the Internet, develop smarter solutions that our dealers and customers can access information more easily about our products on our website. I will also work with the company's graphic material for print and presentation.

**When not working, what do you do then?** I spend time with my two children Leo and Leni. If there is some free time I love to practice my Bujinkan Bujinkan budo Taijutsu (Japanese martial art) or chill out with my friends.

**First impression of EdmoLift and the lift table business?**

My first impression of EdmoLift is a down to earth and flexible company with a good team spirit and great prospects for the future for me. The actual lifting table industry is a very interesting industry with great potential that will certainly continue to grow strongly over the coming years.

**Erik Kober** Key Account Manager

**Previously had work experience / job?** I worked 2 years as supervisor / site manager in Sundsvall at Picea Bygg AB

**Duties at EdmoLift?** As Key Account Manager, I will improve cooperation with Kaiser + Kraft Europa GmbH and all its subsidiaries. I will ensure that we secure the segments that we work together with today and try to expand our co-operation.

**When not working, what do you do then?**

I'm presently occupied with preparing my apartment for our first child, which should arrive in May. If I have an open slot I try to practice HEMA (Historical European Martial Arts) in Sundsvall.

**First impression of EdmoLift and the lift table business?**

It is an industry in motion, with incredible dynamics. It helps a lot that EdmoLift truly is acting as a team, where everyone tries to help each other.